

MARYLAND

**P**  **OWER**

**PLAYERS**



Meet some  
of the state's  
most  
**magnetic**  
leaders

**The Gazette**  
OF POLITICS AND BUSINESS  
Special Advertising Supplement March 2010



# Montgomery County: THE best place to locate and grow your business

The *Innovation hub* of the Washington, DC, region

A thriving *international community* of one million *highly educated* people

Home to *Fortune 500 companies* like *Marriott International*, *Lockheed Martin* and *Coventry Health Care*

One of the *top educational systems* in the country

Large concentration of *higher educational institutions* within 25 miles

Home to *Maryland Biotechnology Center* and *Maryland Clean Energy Center*

*Unique federal infrastructure* of 19 research and technology agencies, including: NIH, FDA, NIST, NOAA and Walter Reed Army Institute of Research

The Montgomery County Department of Economic Development congratulates all the county's recipients on the Gazette of Politics and Business' list of Maryland's Most Influential Leaders.



MONTGOMERY COUNTY, MARYLAND

Department of Economic Development

*SMART*Montgomery.com | 240-777-2000



# IT'S TIME TO LOOK AT YOUR PHONE BILL

We saw how much we were paying for phone and Internet service with the phone company. So we switched to Comcast Business Class. Now we have fast Internet, better phone, and tools from Microsoft®. All at one great price.

**SEE IF YOUR BUSINESS CAN SAVE 40% ON PHONE AND INTERNET. GRAB THE BILL FROM YOUR CURRENT PROVIDER AND CALL COMCAST TODAY.**

866-683-1034 | [business.comcast.com/beltway16](http://business.comcast.com/beltway16)

**Comcast**  
Business Class

Restrictions apply. Not available in all areas. Call for details. Comcast © 2010. All rights reserved.



## CliffNotes

# How We Chose the Power Players

There is no dictionary definition of a power player. Still, they exist and each of us probably knows at least one—someone who’s a mastermind in the spotlight or behind the scenes, who dictates the trends, and who wields enough influence to serve as a force for change. While power players are occasionally controversial, they are always compelling.

In this publication, The Gazette of Politics and Business takes measure of a cross-section of Maryland’s power brokers. Some are established figures—names we’ve heard for years—while others are fresh faces.

To arrive at this sampling of Maryland’s most influential, we polled local business, boards, and political and community leaders, asking them to “nominate” those they regarded as superlative movers and shakers. This list represents people in a range of business—from real estate and investment groups to health care and hospitality firms—as well as education, government and nonprofit organizations. Allegany, Anne Arundel, Baltimore, Charles, Frederick, Garrett, Howard, Montgomery, and Prince George’s counties are home to those on the list.

If you think someone is missing from this list, you’re right. The Old Line State is blessed with thousands of people who make a difference every day. We chose to highlight these individuals because they have become key figures either where they live or in their industry, and other state leaders have sat up and taken notice of their work.

Cliff Chiet  
Publisher

Published by:

## The Gazette

OF POLITICS AND BUSINESS

9030 Comprint Court

Gaithersburg, MD 20877

240-864-1558 / www.gazette.net

■ Publisher: Cliff Chiet

■ Advertising Director: Stephanie Kempter

■ Account Executive: Chauka Reid

■ Layout & Graphics: Son Young Lee, John Schmitz Jr.

This supplement was produced by The Gazette of Politics & Business Advertising Sales Department. Unless otherwise noted, this report was gathered by Karen Finucan Clarkson, kfclarkson@gmail.com. None of the copy was written by The Gazette of Politics & Business editorial staff. All photos were supplied by the specific corporate entity unless otherwise stated.

# MARYLAND POWER PLAYERS

Gary M. Abramson	Deborah Marriott Harrison
M. Richard "Ric" Adams	Ricardo Martinez
Ron Adolph	Randy McClement
Gary Alexander	John P. McDonough
Bert Anderson	Thomas V. "Mike" Miller
John Balch	C.D. "Dan" Mote, Jr.
John M. Belcher	C. Anthony Muse
Bruce C. Bereano	Karen F. Myers
James Piper Bond	Timothy A. Perry
Philip W. Bowers	Douglas J.J. Peters
Eric Brotman	Milton V. Peterson
David F. Bufter	Eliot Pfanstiehl
Linda D. Burgee	Peter Plamondon, Jr.
Galen Clagett	Henry E. Posko, Jr.
Michael W. Davis	Gregory "Steve" Proctor
Joseph DeMattos, Jr.	Clare Razaq-Hines
Charlene M. Dukes	Jane Redicker
Carol Eaton	William T. Riley, Jr.
Stewart Edelstein	William R. Roberts
Bob Enten	William G. Robertson
M.H. Jim Estep	Judith D. Robinson
Brian J. Feldman	Barry Ronan
Douglas F. Gansler	Martine A. Rothblatt
Jan Gardner	Joel D. Rozner
Jack Garson	Jerald C. Sadoff
Brad Gottfried	B. Francis Saul, II
Solomon Graham	William M. Shipp
Tom Graham	Larry Shulman
Royce Hanson	Austin J. Slater, Jr.
Freeman Hrabowski	Robert J. Stevens
Pradman P. Kaul	W. Chris Stewart
Pamela J. Klahr	Casper Taylor, Jr.
Thomas A. Kleinhanzl	Chris Van Hollen
Rona Kramer	Michael L. Vaughn
Barbara J. Krumsiek	Rebecca Wagner
Gloria Lawlah	Jay Walker
Ike Leggett	H. Thomas Watkins
M.A. "Mike" Little	Jerry D. West
Charles J. Lollar	Richard B. Weldon, Jr.
Tom Loveland	Renee M. Winsky
Thomas E. Lynch, III	Tony Zook
Richard Stuart Madaleno, Jr.	

**THE GREEN BUILDER**

**Gary M. Abramson**

Partner

The Tower Companies  
Montgomery County

A partner in this self-described “eco-progressive” real estate development company, Abramson joined the family firm in 1969. His creativity and artistic bent are signature features in The Tower Companies’ buildings. Abramson, who has served for more than two decades on the American University Board of Trustees, is the panel’s current chairman. He helped lead the 2007 search for a new university president and donated \$1 million to name the Abramson Family Recital Hall in the university’s new Katzen Arts Center.

**THE CHAMBER CHAMPION**

**M. Richard “Ric” Adams**

President/CEO

Frederick County Chamber of Commerce, Frederick County

After three decades as public affairs manager for State Farm Insurance, this Frederick native took the helm of the county Chamber of Commerce four years ago, increasing chamber membership and encouraging the organization’s use of social media (Twitter, LinkedIn and YouTube). During his tenure, the chamber has been active in a public-private effort to establish a downtown hotel and conference center. Adams has held leadership roles in the Rotary Club, Hood College Board of Associates and United Way of Frederick County.

**THE MANAGEMENT PRO**

**Ron Adolph**

President

TAC Companies  
Prince George’s County

After starting his management and consulting firm in 2000, Adolph, an MIT graduate, expanded his hold-

ings to include transportation and production companies. One of the firm’s first contracts was to oversee minority contracting for the developers of the \$2-billion National Harbor complex. TAC also handles the Local and Minority Enterprise Business Program for Gaylord Entertainment and the Disadvantaged Business Enterprise Outreach Program for the Intercounty Connector.

**THE ENERGY LAWYER**

**Gary Alexander**

Senior Partner

Alexander & Cleaver  
Anne Arundel County

As the founder of one of the state’s top lobbying firms, Alexander has been included in lists of Best Lawyers in America and Maryland Super Lawyers. He’s known as an expert in energy law. A former People’s Counsel for the Maryland Public Service Commission, Alexander previously served as Speaker Pro Tem in the Maryland House of Delegates. He sits on the boards of the University of Maryland Foundation and University of Maryland School of Public Policy.

**THE MASTER ENTREPRENEUR**

**Bert Anderson**

Owner

Everedy Square & Shab Row  
Frederick County

Having purchased three blocks of real estate in a declining section of historic Frederick during the 1970s and 1980s, Anderson restored the area, creating Everedy Square and Shab Row—now one of the city’s most vibrant shopping and entertainment districts. His current focus is the \$2-million redevelopment of the Monocacy Canning Co. building as a 35,000-square-foot mixed-use project. Anderson was named Master Entrepreneur last year by the Entrepreneur Council of Frederick County and serves on the board of BlueRidge Bank.



7135 Minstrel Way, Suite 104 • Columbia, MD 21045  
410-290-5132 • hfam.org

*“We make a living by what we get, but we make a life by what we give.”*  
- Winston Churchill

Founded in 1948, HFAM is a leader and advocate for Maryland’s long-term care provider community. Over 150 providers, 19,000 employees and 25,000+ Marylanders in need of quality nursing care have entrusted HFAM to be their partner in care – assisted living, sub-acute, rehabilitation and long-term care nursing.

The Health Facilities Association of Maryland is the largest skilled nursing provider community in Maryland representing every type of provider: small, locally family-owned independent nursing facility, faith-based nonprofit organizations and the state’s and country’s largest multi-national providers. Member facilities are found in every community in every county and city across Maryland.

Maryland’s long-term care provider communities directly support an estimated \$3.7 billion in state economic activity – a major jobs-creator and economic engine for the state. Often long-term care is one of the leading employment centers and health care employment training hubs for communities. We are a critical component in Maryland’s health care system.

*Innovatively leading the long-term care community to ensure that the people of Maryland receive comprehensive care and service, and an enhanced quality of life.*



1729729

**THE GREEN BUILDER**



**Gary M. Abramson**  
See page 5

**THE CHAMBER CHAMPION**



**M. Richard "Ric" Adams**  
See page 5

**THE ENERGY LAWYER**



**Gary Alexander**  
See page 5

**THE AVIATION AUTHORITY**



**John M. Belcher**

**THE PHARMACEUTICAL EXPANSIONIST**

**John Balch**

**President/Owner**  
The PharmaCare Network  
Allegany County

What today is known as The PharmaCare Network was founded as an independent retail pharmacy by Balch in 1977. Today, Balch's network consists of retail, institutional and infusion pharmacies, a home medical division, PharmaCare Floral and PharmaCarePC. The network has a presence in Cumberland, Frostberg and Berkeley Springs, West Virginia. Balch served on the Maryland Board of Pharmacy as president and commissioner. He currently chairs the University of Maryland School of Pharmacy's \$30 million capital campaign.

Maryland's most effective and well paid lobbyists, claiming the number one spot on a list of top earners as recently as 2008. He represents a range of clients, which includes the Maryland Association of Tobacco & Candy Distributors, Licensed Beverage Distributors of Maryland, Inc. and Safeway, Inc.

**THE ENTHUSIASTIC EDUCATOR**

**James Piper Bond**

**President/CEO**  
Living Classrooms Foundation  
Baltimore County

Bond has held numerous positions within the Living Classrooms Foundation since becoming the organization's first full-time employee in 1986. Today, he leads an educational organization that prepares at-risk youth for the working world. It does so through exposure to nontraditional forms of education, providing a hands-on, interdisciplinary, challenging environment where education can be made relevant to the workplace. The foundation—which also includes the National Historic Seaport—generates \$120 million annually and supports approximately 1,800 full-time employees.

**THE AVIATION AUTHORITY**

**John M. Belcher**

**Chairman/CEO**  
ARINC, Inc.  
Anne Arundel County

Having joined ARINC in 1997, Belcher has built a dynamic firm that provides engineering solutions in the aerospace and defense, aviation, airport, government, networks, security and transportation industries. From Baltimore to Beijing and beyond, ARINC's products and services are found on more than 260 airlines and in 75 major airports. A leading authority in aviation and air traffic services, Belcher has served as chairman of the Canadian Advanced Technology Association. He was selected as a winner of Maryland's 2005 International Business Leadership Awards.

**RESTAURATEUR EXTRAORDINAIRE**

**Philip W. Bowers**

**President**  
Fountain Rock Management, Corp.  
Frederick County

After learning to brew beer, this software engineer left his job to open his own brew pub. Fourteen years later, Bowers oversees Fountain Rock Management Corp., which operates three restaurants: Brewer's Alley, Isabella's Taverna & Tapas Bar and Acacia. In 2007, Bowers was named Restaurateur of the Year by the Restaurant Association of Maryland. Last year, the company created a commemorative 1634 Ale for Maryland's 375th anniversary celebration, using ingredients that would have been available to the colonists.

**THE ANNAPOLIS AGITATOR**

**Bruce C. Bereano**

**Office of Bruce C. Bereano**  
Anne Arundel County

Despite a 1994 mail fraud conviction, Bereano continues to be one of

**FREDERICK, MARYLAND**

**INNOVATION Creativity OPPORTUNITY**

- Fort Detrick Business Development Office
- Technology Transfer Initiative
- Frederick Innovative Technology Center
- Entrepreneur Support Network
- Workforce of the Future
- Highly Educated Workforce

Strategic Location in Technology Corridor  
Home to NCI and Fort Detrick  
Federally Funded R & D Centers

Call 301-600-1258 or visit [www.discoverfrederick.com](http://www.discoverfrederick.com)

FREDERICK COUNTY, MARYLAND  
**OFFICE OF ECONOMIC DEVELOPMENT**

No matter what your perspective, it all points to Frederick County, MD

**THE FINANCIAL WIZARD**

**Eric Brotman**

President

Brotman Financial Group, Inc.  
Baltimore County

Ready to make the entrepreneurial leap in 2003, Brotman founded his boutique wealth-management and financial planning firm in Timonium. Brotman Financial Group, Inc. assists families and small businesses with wealth creation, preservation and distribution. Brotman currently serves on the board of directors for Leadership Baltimore County, where he was a member of the class of 2006. He is a 2009 graduate of Leadership Maryland and a past president and chairman of the board of the Financial Planning Association of Maryland.

He is the author of *Debt-Free for Life: The Tools You Need to Free Yourself From Debt.*

**THE FIRST-CLASS CORPORATE CITIZEN**

**David F. Buffer**

Treasurer/Executive Vice President,  
Administration  
SAIC-Frederick, Inc.  
Frederick County

A Frederick resident for more than three decades, Buffer currently has administrative responsibility for SAIC-Frederick's contract with the National Cancer Institute. Buffer, who serves on the county's Business Development Advisory Council, is immediate past chairman of the Frederick County Chamber of Commerce. He joined Fort Detrick Alliance's Board of Directors last year. In 2007, he was honored by the Mid-Atlantic Hispanic Chamber of Commerce as its Corporate Citizen of the Year.

**THE SCHOOL SYSTEM SUPERVISOR**

**Linda D. Burgee**

Superintendent

Frederick County Public Schools  
Frederick County

Born and educated in Frederick, Burgee began her education career as a teacher with Frederick County Public Schools in 1976 after graduating from Towson University. She was named superintendent in 2004. She is a member of the Frederick Alliance for Education, the Committee for Frederick and the Frederick Rotary Club. Burgee has been an adjunct professor at Hood College, serves on the Frederick County Council of PTA's executive board and is a member of the Washington Area School Study Council.

**THE APPROPRIATIONS PRO**

**Galen Clagett**

Delegate, District 3A  
Maryland General Assembly  
Frederick County

This former school teacher and Frederick County commissioner was first elected to the Maryland House of Delegates in 2002. He plans to seek reelection this year. As a member of the Appropriations Committee, Clagett chairs the Public Safety and Administration Subcommittee. He is president of Clagett Enterprises, Inc., a real estate company he founded in 1987. He serves as chairman of the Jefferson School Board and sits on the Frederick County Chamber of Commerce board.

**THE ELDER LAW EXPERT**

**Michael W. Davis**

Principal

Davis, Agnor, Rapaport & Skalny, LLC  
Howard County

Davis is a recognized leader in the complexities of estate planning and issues of interest to the aging community. He has served on the board of the Howard County Commission on Aging and was a founding member of the Maryland/D.C. chapter of

**THE ENTHUSIASTIC EDUCATOR**



**James Piper Bond**

See page 6

**THE FINANCIAL WIZARD**



**Eric Brotman**

**THE SCHOOL SYSTEM SUPERVISOR**



**Linda D. Burgee**

**THE APPROPRIATIONS PRO**



**Galen Clagett**



**Innovation puts us on top.  
Diversity keeps us there.**

Our business is broadband. We create new technologies that enable a diverse range of breakthrough broadband products and services for all market sectors around the globe. That's what sets HUGHES apart. It's why many successful businesses and governments worldwide choose us to deliver the broadband solutions that unlock markets and open up new possibilities. No matter how unpredictable the environment, every customer we serve can count on one constant: We lead the way.

**HUGHES**

Connect to the future.™

HUGHES.COM

© 2010 Hughes Network Systems, LLC. All rights reserved.  
HUGHES and CONNECT TO THE FUTURE are trademarks of Hughes Network Systems, LLC.

**THE ELDER LAW EXPERT**



**Michael W. Davis**  
See page 7

**THE EDUCATION EXECUTIVE**



**Charlene M. Dukes**

**THE COMMUNITY COLLEGE AUTHORITY**



**Carol Eaton**

**THE EDUCATION PARTNERSHIP PRO**



**Stewart Edelstein**

the National Academy of Elder Law Attorneys. Last year Davis received The James W. Rouse Award, which recognizes an individual's extraordinary commitment to both the community and The Columbia Foundation, upon whose board he served for 13 years.

**THE AGING'S ADVOCATE**

**Joseph DeMattos, Jr.**

**President**  
Health Facilities Association of Maryland  
Howard County

Known for his national leadership on Medicare as well as his advocacy efforts for health care expansion in Maryland, DeMattos was AARP's senior state director in Maryland before joining the Health Facilities Association of Maryland last May. DeMattos has more than 28 years of experience in communications, community outreach, public relations and government relations. Governor Martin O'Malley recently appointed DeMattos to the state's Long-Term Care Financing Task Force. He has served on the Morgan State University School of Social Work Advisory Council and Healthy Maryland Initiative.

**THE EDUCATION EXECUTIVE**

**Charlene M. Dukes**

**President**  
Prince George's Community College  
Prince George's County

Dukes has 26 years of progressive leadership experience and administrative responsibility in higher education. Her involvement extends throughout Prince George's County and the state, having served on the county's Board of Education and, currently, the Maryland State Board of Education. Before coming to Prince George's Community College as vice president of student services in the mid-1990s, Dukes served as dean of students at the Community College of Allegheny County.

**THE COMMUNITY COLLEGE AUTHORITY**

**Carol Eaton**

**President**  
Frederick Community College  
Frederick County

As she prepares to mark her fifth anniversary as Frederick Community College president, the school has experienced unprecedented growth in its student population, exceeding 6,200 in fall 2009, an 8.4 percent increase from the prior year. A community college graduate, Eaton previously served as vice chancellor of community colleges for the State Universities of New York, where she compiled an impressive list of accomplishments. She sits on the Board of Advisors for the Universities at Shady Grove.

**THE EDUCATION PARTNERSHIP PRO**

**Stewart Edelstein**

**Executive Director**  
Universities at Shady Grove  
Montgomery County

During his eight years at the Universities at Shady Grove, Edelstein has increased both the number of partner schools and degree programs. He also has overseen construction of a building that will nearly triple existing classroom space. Working with Montgomery College and Montgomery County Public Schools, Edelstein has developed programs to meet the region's higher education needs. He received the 2006 Chairman's Award from the Montgomery County Chamber of Commerce, where he is a board member and vice chair of its Education Subcommittee.

**THE RELENTLESS ADVOCATE**

**Bob Enten**

**Member**  
Gordon, Feinblatt, Rothman,  
Hoffberger & Hollander, LLC  
Anne Arundel County

One of Maryland's best known lobbyists, Enten regularly appears on

**Experience • Access • Proven Results**

*We are recognized by state and local lawmakers, and the Maryland lobbying community as one of the more highly respected government and private sector advocacy organizations in the state. The firm boasts several areas of specialty and a proven record of effective legislative and administrative lobbying representation. We afford our clients the opportunity to access decision makers at every level of government.*



**OFFICE LOCATIONS**

**ANNAPOLIS, MARYLAND**

29 Francis Street  
Annapolis, MD 21401  
Phone: 410-280-5088 | Fax: 410-280-1618

**LAPLATA, MARYLAND**

403 East Charles Street  
LaPlata, MD 20646  
Phone : 301-392-0888

**UPPER MARLBORO, MARYLAND**

14408 Old Mill Road, Suite 201  
Upper Marlboro, MD 20772  
Phone: 301-952-8885 | Fax: 301-952-0290

**301.952.8885 • www.GSProctor.com**



the list of top 10 earners. He is general counsel to the Maryland Bankers Association and is Maryland local counsel to the Property Casualty Insurers Association of America. Enten has been named to the prestigious Best Lawyers in America for 2009 and 2010 on the Government Relations Law list. He's past president of the Garrett County Bar Association and sits on the board of the Baltimore County Chamber of Commerce.

**THE ECONOMIC DEVELOPER**

**M.H. Jim Estep**

President/CEO

Greater Prince George's Business Roundtable, Prince George's County

Having spent the last five years spurring economic development around Andrews Air Force Base, Estep is beginning to see the fruits of his labor. His vision includes a development with some 5 million square feet of office space, 2 million square feet of retail and 15,000 residences. He served two terms on the Prince George's County Council and is a recipient of the Hoffman Award for Excellence—the state's highest award for local officials—and the Board of Trade's Citizens of the Year award.

**THE DETERMINED DELEGATE**

**Brian J. Feldman**

Delegate, District 15

Maryland General Assembly  
Montgomery County

First elected in 2002, Feldman is chair of Montgomery County's delegation in Annapolis. In his capacity as chair of the House Banking Subcommittee, he was instrumental in gaining passage of emergency legislation to address the state's mortgage foreclosure crisis. Last year, he was named Advocate of the Year by the Technology Council of Maryland and, in 2008, he was designated Legislator of the Year by the Montgomery County Chamber of Commerce.

**THE PUBLIC'S DEFENDER**

**Douglas F. Gansler**

Attorney General  
State of Maryland

From Montgomery County

Since his 2006 election, Gansler has focused on environmental, public safety and consumer issues. His record includes some of Maryland's largest pollution settlements. On a national level, he reached an agreement with major car rental companies to end high rates for refueling partially empty gas tanks and a settlement with wireless carriers requiring disclosure of terms involving cell phone insurance. He led the Joint Sniper Task Force and successfully prosecuted John Allen Mohammed and Lee Boyd Malvo for murder.

**THE COUNTY CAPTAIN**

**Jan Gardner**

President

Board of County Commissioners  
Frederick County

Now in her third term as commissioner, Gardner has become known for her support for public education, intelligent growth management policy and improvements to agricultural preservation programs. During her tenure, the county's bond rating has been upgraded, a prescription discount card program implemented and an affordable housing fund established. Gardner is a member of the Maryland Association of Counties, serving as president in 2007 and, currently, vice chair of its Education Subcommittee.

**THE BUSINESS BUILDER**

**Jack Garson**

Founder

Garson Claxton LLC  
Montgomery County

In his just-released book, How to Build a Business and Sell It for Millions, Garson displays his extensive understanding of the business world—an understanding that has made him a

**THE ECONOMIC DEVELOPER**



**M.H. Jim Estep**

**THE DETERMINED DELEGATE**



**Brian J. Feldman**

**THE PUBLIC'S DEFENDER**



**Douglas F. Gansler**

**THE COUNTY CAPTAIN**



**Jan Gardner**

**How Do You Conduct Your Business?**

**Full Service Office Business Center**

Whether you need an office a month, a day or a few hours, ExecuSuites can help. Ask about our flexible lease terms.

Not an office person? Our Internet Lounge is perfect for those who prefer to work in a open and social environment.

From conference rooms to offices, for a few days, a few months or a year, we have a package to meet your needs.



2275 Research Blvd. Suite 500  
Rockville, MD 20850  
(301) 670-2800  
[www.execusuites.net](http://www.execusuites.net)

**"OUR Business is meeting YOUR Business needs!"**

**THE ENLIGHTENED EXECUTIVE**



**Tom Graham**

Photo by Rick Giammaria, Courtesy of Pepco Holdings, Inc.

sought-after negotiator for the sale of companies. He provides legal and strategic advice to numerous companies, allowing them to grow. He is a director of the Metropolitan Washington, D.C. Airports Authority and serves on the Comptroller's Business Council, offering advice on issues affecting Maryland's economy and business climate.

**THE CAPITAL CAMPAIGNER**

**Brad Gottfried**

**President**

College of Southern Maryland  
Charles County

A zoologist and author of eight Civil War history books, Gottfried has been associated with community colleges for more than 30 years, the last four as president of the College of Southern Maryland. He recently led a capital campaign that raised \$7.7 million for the school in 20 months, exceeding the goal by 54 percent. As president of Sussex Community College in New Jersey, he oversaw the expansion of that school's endowment from \$150,000 to \$900,000.

**THE EXEMPLARY ENTREPRENEUR**

**Solomon Graham**

**Founder/CEO**

Quality Biological, Inc.  
Montgomery County

Graham serves as an inspiration and mentor to other entrepreneurs, hav-

**THE CONSERVATION KING**



**Royce Hanson**

ing grown his \$10,000 start-up firm, Quality Biological, Inc., into an \$8 million company. In 1992, he established an endowed scholarship at Montgomery College for students interested in studying science and technology. Graham, a member of the Macklin Institute's Board of Advisors, has chaired the Montgomery College Foundation's Scholarship Committee. He also has received numerous awards, including the Montgomery Business Spirit of Free Enterprise award from the county's Chamber of Commerce.

**THE ENLIGHTENED EXECUTIVE**

**Tom Graham**

**President, Pepco Region**

Pepco Holdings, Inc.  
Prince George's County

A 24-year Pepco veteran, Graham is responsible for the provision of electrical service to more than 730,000 customers in the District of Columbia and Montgomery and Prince George's counties. He was responsible for the design and management of Pepco's Community Partnership Program, which received awards from the Edison Electric Institute and the Southeastern Electric Exchange. Graham has served as director of the Maryland Chamber of Commerce and the Economic Development Corporation and Black Chamber of Commerce—both in Prince George's County.

**THE SATELLITE PIONEER**



**Pradman P. Kaul**

**THE CONSERVATION KING**

**Royce Hanson**

**Chairman**

Montgomery County Planning Board  
Montgomery County

After a 25-year absence, Hanson was reappointed as planning board chairman in 2006. During his initial nine-year tenure, which ended in 1981, he led the board to national prominence in planning and park management and established a framework for land-use policy. A major accomplishment for Hanson was the designation of the county's 93,000-acre Agricultural Reserve, recognized as the nation's most successful effort at land conservation on the urban fringe. He has authored many books and articles on urban policy and politics.

**THE OFT-PRAISED PRESIDENT**

**Freeman Hrabowski**

**President**

University of Maryland, Baltimore  
County (UMBC)  
Baltimore County

Now in his 17th year as president of UMBC, Hrabowski was named one of America's 10 Best College Presidents by Time magazine in 2009 and one of America's Best Leaders by U.S. News & World Report in 2008. His research and publications focus on science and math education with an emphasis on minority participation and performance. He is chair of the National Academies' Committee on

Underrepresented Groups and the Science & Engineering Workforce Pipeline.

**THE SATELLITE PIONEER**

**Pradman P. Kaul**

**Chairman/CEO**

Hughes Network Systems, LLC

**President/CEO**

Hughes Communications, Inc.  
Montgomery County

Having joined the predecessor to Hughes Network Systems, LLC in 1973, Kaul supervised development of new digital communications equipment for handling voice, data and television. He was a key developer of products used for direct-to-home satellite television and broadband Internet access. Kaul holds—individually or jointly—eight patents that have contributed to the development of affordable satellite communication systems. In 2009, he was inducted into the Society of Satellite Professionals International Hall of Fame.

**THE KNOWLEDGEABLE NETWORKER**

**Pamela J. Klahr**

**President/CEO**

Howard County Chamber of  
Commerce  
Howard County

Klahr has led the Howard County Chamber of Commerce since 2004, implementing strategic programs to better serve current members and expand membership, which currently stands at more than 750 business and 47,000 individual members. Klahr has increased the size and effectiveness of the chamber's Legislative Committee, which serves as both watchdog and advocate. She is the immediate past president of the Maryland Association of Chamber of Commerce Executives and sits on the board of the Maryland Chamber of Commerce.

**THE HEALTH CARE DIPLOMAT**

**Thomas A. Kleinhanzl**

**President/CEO**  
Frederick Memorial Hospital  
Frederick County

Before going to Frederick Memorial Hospital in 2004, Kleinhanzl was the COO/CEO and acting president of Emerson Health System in Concord, Massachusetts. An active community leader, Kleinhanzl serves on the county's Business Development Advisory Council and the board of the Frederick County YMCA. He's a diplomat in the American College of Healthcare Executives and is a Certified Health Executive, as well as vice chair of the Frederick County Chamber of Commerce Board of Directors.

**THE FAMILY-MINDED SENATOR**

**Rona Kramer**

**Senator, District 14**  
Maryland General Assembly  
Montgomery County

Elected in 2002, Kramer is president and general counsel of Kramer Enterprises. As a member of the Budget and Taxation Committee, she chairs the Health & Human Services Subcommittee. Kramer sits on several joint committees, including Children, Youth, and Families; Audit; and the State's Emergency Medical Response System. She has previously served as president of the Montgomery County Chamber of Commerce as well as the Shopping Center Management Association. Kramer and her brother, delegate Ben Kramer, are the first siblings to serve jointly in Annapolis since the 1970s.

**THE INVESTMENT ADVISOR**

**Barbara J. Krumsiek**

**Chair/CEO/President**  
Calvert Group, Ltd.  
**Director/Chair**  
Acacia Life Insurance Company  
Montgomery County

Krumsiek's career in the investment industry spans three decades. Today,

she oversees a firm with \$14 billion in assets spread throughout 50 portfolios, including a family of sustainable and responsible equity mutual funds. In 2009, she was inducted into the Washington Business Hall of Fame. She is among the "25 Most Influential People In and Around the Independent Advice Business," according to Investment Advisor magazine. Committed to community service, Krumsiek serves on boards of several philanthropic and nonprofit organizations.

**THE AGING'S EXECUTIVE**

**Gloria Lawlah**

**Secretary,**  
Maryland Department of Aging  
State of Maryland  
Prince George's County

After serving in the Maryland General Assembly as delegate and senator for 18 years, Lawlah was appointed Secretary of the Maryland Department of Aging in 2005. In Annapolis, she was the Senate chair of the Joint Committee on the Management of Public Funds, and chair of the Prince George's County Delegation and the Health and Human Services Subcommittee. She was appointed to the Maryland Commission on Aging in 2002. Lawlah was inducted into the Prince George's County Women's Hall of Fame in 1991.

**THE BARRIER BREAKER**

**Ike Leggett**

**County Executive**  
Montgomery County

The first African American to lead Montgomery County, Leggett was elected county executive in 2006. Prior to that, he was an at-large member of the County Council, serving three times each as council president and vice president. He also chaired the council's Transportation and Environment Committee. Leggett cut his political teeth by joining the staff of former U.S. Representative Parren Mitchell. And as a

**THE OFT-PRAISED PRESIDENT**



**Freeman Hrabowski**

See page 10

**THE INVESTMENT ADVISOR**



**Barbara J. Krumsiek**

**THE BARRIER BREAKER**



**Ike Leggett**

**THE MINORITY AFFAIRS ACTIVIST**



**M.A. "Mike" Little**

**CONVENIENCE BANKING**



**> EXPRESS DEPOSIT**

Make deposits right from your office without stepping out the door.

**> LIVE WIRE NOTIFICATION SERVICE**

Receive notification of wire transfers in real-time.



OUR BRANCH IN YOUR OFFICE

**301.841.9700**

[www.monumentbank.com](http://www.monumentbank.com)



**THE MEDIATOR**



**Thomas E. Lynch, III**

U.S. Army captain during the Vietnam War, he earned the Bronze Star, Vietnam Service and Vietnam Campaign Medals.

**THE MINORITY AFFAIRS  
ACTIVIST**

**M.A. "Mike" Little**

**Founder/President/CEO**  
B&W Solutions, Inc.  
Prince George's County

Known for his political activism, Little has worked to increase opportunities for minority businesses. He chairs the National Black Chamber of Commerce Board of Directors and is a founding member of the Prince George's Black Chamber of Commerce. Little's company, B&W Solutions, Inc., has been recognized as a Maryland Top 100 Minority Business Enterprise by The Governor's Office of Minority Affairs. In 2003, the Minority Business and Professionals Network, Inc. named him as one of the Fifty Influential Minorities in Business.

**THE MAJOR**

**Charles J. Lollar**

**General Manager**  
Cintas  
Prince George's County

A candidate for Congress from Maryland's Fifth District, Lollar is general manager of Cintas, a facility

**THE KNOWLEDGEABLE NETWORKER**



**Pamela J. Klahr**

See page 10

services corporation with \$23 million in sales. He sits on the executive board of the Maryland Chamber of Commerce, and has served as chairman of the Maryland GOP Taxpayers Commission and the Charles County Republican Central Committee. Lollar is a major in the U.S. Marine Corps Reserves. While in the U.S. Marine Corps, he earned several medals and decorations for his service in Kosovo.

**THE TECHIE**

**Tom Loveland**

**Founder/CEO**  
Mind Over Machines  
Baltimore County

This self-taught software engineer founded Mind Over Machines in 1989. The firm was named the U.S. Chamber of Commerce's 2006 Small Business of the Year for the Eastern Region. In 2007, following passage of the "tech tax," Loveland founded the Maryland Computer Services Association, and helped lead a successful lobbying effort to repeal the tax. He recently co-founded Center Maryland, a self-described politically moderate organization designed to "find common ground on common sense policies where we can make progress."

**THE MEDIATOR**

**Thomas E. Lynch, III**

**Principal**  
Miles & Stockbridge, P.C.  
Frederick County

Known for his environmental and ethics expertise, Lynch is an experienced alternative dispute resolution practitioner. He has served as a mediator—both court appointed and privately retained—for more than 10 years. He has been a member of the Maryland State Bar Ethics Committee since 1989, chairing the group in 1999/2000. Lynch was a member of the committee that rewrote the Maryland Rules of Professional Conduct in 2003. He serves on the boards of the Frederick County and Maryland State Chambers of Commerce.

**THE BUDGET SPECIALIST**

**Richard Stuart Madaleno, Jr.**

**Senator, District 18**  
Maryland General Assembly  
Montgomery County

Chair of Montgomery County's Senate delegation, Madaleno is recognized for his budget expertise. He was elected to the Senate in 2006 after spending four years in the House of Delegates. He sits on the Budget and Taxation and the Spending Affordability Committees. In 2009, he secured \$450 million in annual state aid for Montgomery County Public Schools. A recognized civil rights leader, Madaleno is the lead sponsor and primary champion of legislation to achieve equal marriage rights in Maryland.

**THE CORPORATE  
REPRESENTATIVE**

**Deborah Marriott  
Harrison**

**Senior Vice President,  
Government Affairs**  
Marriott International, Inc.  
Montgomery County

The granddaughter of company founder J.W. Marriott, Harrison's

extensive knowledge of the corporation, its history and its mission, as well as her strong ties to the community, bring valuable experience and insight to Marriott's government affairs initiatives. She has held several positions within Marriott since 1975. Harrison serves on various committees and boards, including the Mayo Clinic Leadership Council for the District of Columbia and the boards of the Bullis School, the D.C. College Access Program and the J. Willard and Alice S. Marriott Foundation.

**THE PROBLEM SOLVER**

**Ricardo Martinez**

**Chairman/CEO**  
Project Enhancement Corporation  
(PEC)  
Montgomery County

Martinez founded his company in 1998 in order to provide solutions for project and engineering managers. Today, PEC is among the top 500 largest Hispanic-owned businesses in the United States and has been recognized as one of the top 100 Minority-owned Businesses in Maryland. Martinez previously worked for the U.S. Department of Energy. He is a member of the Maryland Economic Development Commission and member and past chair of board of the Maryland Hispanic Chamber of Commerce.

**THE NEW MAYOR**

**Randy McClement**

**Mayor**  
City of Frederick  
Frederick County

Co-owner of the popular eatery The Market Bagel & Deli on South Market Street, McClement became Frederick's mayor in December. Early in his career, he worked in government sales and property management. An avid community supporter, McClement has served as president of Frederick's Tourism Council and was a member of the Downtown Frederick Partnership Promotions

Committee. He served as chair of In the Street, an annual downtown festival that attracts 50,000 people. He co-founded the Frederick Alliance after the Downtown Merchants Association folded.

**THE STATE'S SECRETARY**

**John P. McDonough**

**Secretary of State**  
State of Maryland  
Prince George's County

After 30 years of practicing law, McDonough was named secretary of state in 2008. In the 1970s, he was a legislative aide for the Prince George's County Council and chief of staff to the county executive. He has served as counsel to the Prince George's County Democratic Central Committee and as vice president of the Maryland Chamber of Commerce. He has assisted numerous political candidates, including U.S. Senator Barbara A. Mikulski, Maryland Governor Martin O'Malley and U.S. Representative Steny H. Hoyer.

**THE LONG-SERVING SPEAKER**

**Thomas V. "Mike" Miller**

**President of the Senate**  
Maryland General Assembly  
Prince George's County

A member of the Maryland Senate since 1975, Miller has been Senate president for 23 years, making him the longest serving Senate president in Maryland history. Before being elected president by his fellow senators, Miller chaired the Judicial Proceedings Committee, enacting tougher criminal penalties and greater protections for victims. He previously represented Prince George's County's 3rd District in the House of Delegates. A lawyer in private practice for some 40 years, Miller has offices in Prince George's and Calvert counties.

**THE UNIVERSITY PRESIDENT**

**C.D. "Dan" Mote, Jr.**

**President**  
University of Maryland, College Park  
Prince George's County

When he retires on Aug. 31, Mote will have spent 12 years creating an environment of excellence at the state's flagship university. He has enriched undergraduate curriculum programs and launched the Baltimore Incentive Awards program to recruit and provide full support to high school students of outstanding potential who have overcome extraordinary adversity during their lives. He has pushed the university to become a state leader in the development of its high-tech economy, especially in the information and communication, bioscience and biotechnology, and nanotechnology sectors.

**THE POLITICAL PASTOR**

**C. Anthony Muse**

**Senator, District 26**  
Maryland General Assembly  
Prince George's County

The founder and senior pastor of Ark of Safety Christian Church in Upper Marlboro, Muse is the chair of Prince George's Senate delegation. He joined the Senate in 2007, and serves on the Joint Committee on Health Care Delivery and the Financing and Judicial Proceedings Committee. He is a member of the Legislative Black Caucus of Maryland and co-chair of the Task Force to Study How to Improve Financial Literacy in the State. Muse was a member of the House of Delegates from 1995-1999.

**THE RESORT OWNER**

**Karen F. Myers**

**President**  
Recreational Industries, Inc. (Wisp Resort)  
Mountaineer Log & Siding Co., Inc.  
Garrett County

A 10th-generation Garrett County resident, Myers has been a licensed

**THE AGING'S EXECUTIVE**



**Gloria Lawlah**  
See page 11

**THE PROBLEM SOLVER**



**Ricardo Martinez**  
See page 12

**THE STATE'S SECRETARY**



**John P. McDonough**  
See page 12

**THE RESORT OWNER**



**Karen F. Myers**



The Board of Directors of the Greater Prince George's Business Roundtable and the members of the Andrews Business & Community Alliance would like to proudly congratulate President & CEO M.H. Jim Estep on the well-earned honor of being named a Power Player in Maryland.

Timothy J. Adams, Board Chair, William F. Chesley, Sec./Treasurer

For more information on the Roundtable or Andrews Alliance, please contact our offices at 301-860-0809 or visit us online at: [www.bizroundtable.org](http://www.bizroundtable.org)

**THE DEDICATED LOBBYIST**



**Timothy A. Perry**

real estate broker for more than 30 years. She is part owner of the Wisp Ski and Golf Resort as well as 2,300 acres of land surrounding the resort. This land, now part of the Wisp Resort Planned Residential Development, will host 2,500 residential units. Myers sits on the Maryland Economic Development Commission, directs the Garrett County Development Corporation, and is a member and former president of the Garrett County Chamber of Commerce.

**THE DEDICATED LOBBYIST**

**Timothy A. Perry**

**Member**

Gordon, Feinblatt, Rothman, Hoffberger & Hollander, LLC  
Baltimore County

Entering private practice in 2006, Perry made a quick mark on Maryland's government relations scene, playing a key role in the repeal of the computer services tax on behalf of the Maryland Computer Services Association. He served as an aide and special assistant to Maryland Senate President Thomas V. "Mike" Miller, Jr. from 1998-2002, and as his chief of staff after that, managing all major issues pending before the Senate. He currently sits on the board of the Maryland Government Relations Association.

**THE SMALL BUSINESS SENATOR**



**Douglas J.J. Peters**

**THE SMALL BUSINESS SENATOR**

**Douglas J.J. Peters**

**Senator, District 23**

Maryland General Assembly  
Prince George's County

A political leader in Prince George's County since 1988, Peters was elected to the Senate in 2006. He has served as both a Bowie City and Prince George's County Councilman. A small business owner (Peters is president and CEO of The Peters' Group), he has focused his work in the Senate on supporting small businesses, improving education and serving veterans. In the first Gulf War, he received the Bronze Star for heroic service. He sits on the Bowie State University Foundation Board.

**THE REAL ESTATE DEVELOPER**

**Milton V. Peterson**

**Founder/Chairman**

The Peterson Companies  
Prince George's/Montgomery counties

A leader in mixed-use suburban development, Peterson is known for projects such as National Harbor in Oxon Hill, the Washingtonian Center in Gaithersburg, and the redevelopment of downtown Silver Spring. He began his career with developer Stephen Yeonas in 1959. Six years later, he started Hazel/Peterson

Companies and in the early 1970s founded The Peterson Companies. He served more than 16 years, under four state executives, on the Governor's Economic Advisory Board. He sits on the boards of many financial, community, business and educational organizations.

**THE ARTS ADMINISTRATOR**

**Eliot Pfanstiehl**

**President/CEO**

Strathmore Hall Foundation, Inc.  
Montgomery County

Pfanstiehl's career is a mixture of arts management, education, leadership training and organizational development. He has led the Strathmore Hall Foundation since its inception in 1983. He has been a president or chair of the Montgomery County Arts Council, Round House Theatre, and the League of Washington Theatres. Pfanstiehl has led more than 250 board and strategic planning retreats for a range of nonprofit civic, arts and social service organizations, government agencies and businesses.

**MR. HOSPITALITY**

**Peter Plamondon, Jr.**

**Co-President**

The Plamondon Companies  
Frederick County

A leader in the hospitality industry, Plamondon and his brother bought the company from their parents in 1998. The company owns and manages select service Marriott hotels in Frederick and Hagerstown, as well as the trademark and franchise system for Roy Rogers Restaurants. Plamondon began his career in 1981, working for Marriott Corporation in the Hotel Division's Sales and Marketing Department. He sits on the board of Adventist HealthCare, the National Museum of Civil War Medicine and BlueRidge Bank.

**THE HUMAN SERVICES SUPERVISOR**

**Henry E. Posko, Jr.**

**President/CEO**

Humanim, Inc.  
Howard County

Posko has spent more than a quarter century leading Humanim, Inc., a not-for-profit organization providing clinical and vocational human services to more than 4,000 children and adults. He is a former chairman of the board of Maryland Works, Leadership Maryland and the Howard County Association of Community Services. Over the last decade, he has been recognized as the Humanitarian of the Year in Howard County and awarded the Maryland Small Business Administration's Welfare to Work Employer of the Year.

**THE EDUCATION LOBBYIST**

**Gregory "Steve" Proctor**

**Founder/President/CEO**

G.S. Proctor & Associates, Inc.  
Prince George's County

Over the past 15 years, Proctor has built one of the area's largest lobbying firms and the largest minority-owned-and-operated firm in Maryland. His client list includes learning institutions, a host of historically black colleges and universities, nonprofit organizations and the government. Proctor also established The Proctor Foundation to provide financial assistance and guidance to help students continue their education. Each year, the firm supplies food baskets to more than 2,000 families during the holiday season.

**THE CONFERENCE ORGANIZER**

**Clare Razaq-Hines**

**Founder/President/CEO**

net.America Corporation  
Prince George's County

Having launched net.America Corporation in April 2000 with

\$10,000 in savings, Razaq-Hines has grown the company into one with more than \$6 million in annual sales. The company provides a range of services, including conference and logistics support, IT services and peer review and grants management. While a NASA employee, Razaq-Hines was the chief architect in the design, implementation and maintenance of the agency's Internet-based Grants Management System. She also served as a program manager in NASA's Minority University Research and Education Division.

**THE BUSINESS BOOSTER**

**Jane Redicker**

President/CEO

Greater Silver Spring Chamber of Commerce  
Montgomery County

Since taking the chamber's helm four years ago, Redicker has strengthened the voice of the Silver Spring business community. She has enhanced and expanded the chamber's lobbying efforts, effectively communicating her members' perspective to government leaders in Rockville and Annapolis. Redicker brings with her experience as the first executive director of the American Chamber of Commerce in China. She is president of the Maryland Association of Chamber of Commerce Executives.

**THE COMMUNITY-MINDED CPA**

**William T. Riley, Jr.**

Principal

Reznick Group  
Baltimore County

Riley has been with the Reznick Group for a quarter of a century. He began as managing principal in charge of the Baltimore office and currently, as principal, helps direct community service and volunteer initiatives for each of the firm's offices. He is chairman of the board of the Maryland Association of Certified Public Accountants. In September,

he was named a Smart CPA by Baltimore SmartCEO magazine. He is vice chairman of the Maryland Chamber of Commerce.

**THE COMMUNICATIONS EXECUTIVE**

**William R. Roberts**

Region President

Verizon  
Montgomery County

As region president since 2007, Roberts oversees all of Verizon's telephone operations in Maryland and the District of Columbia. He began his career as business manager at The Chesapeake & Potomac Telephone Company in 1980. Roberts serves as chairman of the board of the Federal Reserve Bank of Richmond and the board of the National Aquarium. He's a board member of the Greater Baltimore Committee, Greater Washington Board of Trade, Kennedy Krieger Institute, Maryland Chamber of Commerce and MedStar Health.

**THE HEALTH CARE CHAMPION**

**William G. Robertson**

President/CEO

Adventist HealthCare  
Montgomery County

A health care executive for more than two decades, Robertson joined Adventist HealthCare, one of Montgomery County's largest private employers, in 2000. He has served as chair of the Governor's Workforce Investment Board and on the boards of the Strathmore Hall Foundation, Maryland Hospital Association, Greater Washington Board of Trade and the Montgomery County Chamber of Commerce. He was named the 2009 Outstanding Leader of the Year by Leadership Montgomery. Robertson was previously CEO of Shawnee Mission Medical Center in Kansas.

**THE COMMUNITY-MINDED CPA**



**William T. Riley, Jr.**

**THE EDUCATION LOBBYIST**



**Gregory "Steve" Proctor**

See page 14

**THE GARRISON'S GUARDIAN**



**Judith D. Robinson**

**THE HEALTH SYSTEM CHIEF**



**Barry Ronan**

See page 16



## Charting a Clear Path for Your Financial Future

Comprehensive Financial Planning • Wealth Management • Retirement Planning  
Asset Preservation & Distribution • Estate Planning • Risk Management & Insurance



**Eric D. Brotman, CFP®**  
Leadership Baltimore County, '06  
Leadership Maryland, '09

Brotman Financial Group brings clarity to your financial vision. With our highly personal and hands-on approach, we develop custom plans that help build the financial future of our clients for generations to come.



To order a copy of Eric's new book, *Debt-Free for Life: The Tools You Need to Free Yourself from Debt*, go to:  
<http://www.onehourorlessbooks.com/buyBooks.html>



**BROTMAN • FINANCIAL • GROUP**

**410-252-4555 | [www.BrotmanFinancial.com](http://www.BrotmanFinancial.com)**

9690 Deereco Road | Suite 280 | Timonium, MD 21093

Securities and Investment Advisory Services offered through NFP Securities, Inc., a Broker/Dealer, Member FINRA/SIPC and a Federally Registered Investment Advisor. NFP Securities, Inc. is not affiliated with Brotman Financial Group, Inc.

**THE LEGAL EAGLE**



**Joel D. Rozner**

**THE LAND-USE LAWYER**



**William M. Shipp**

**THE CORPORATE REPRESENTATIVE**



**Deborah Marriott Harrison**

See page 12

**THE GARRISON'S GUARDIAN**

**Judith D. Robinson**

Commander, U.S. Army Garrison  
Fort Detrick, Frederick County

A medical service corps officer with 24 years of active-duty service, this U.S. Army colonel became commander in 2008. Robinson has served at every level from platoon leader to army staff. Among her 15 awards is a Bronze Star Medal. At Fort Detrick, she oversees a workforce of 9,600, a number that will grow to nearly 11,000 by 2018. Robinson is a member of the Frederick County Chamber of Commerce and the Frederick County Business Roundtable for Education.

**THE HEALTH SYSTEM CHIEF**

**Barry Ronan**

President/CEO  
Western Maryland Health System  
Allegany County

After years of effort, Ronan celebrated the opening of a new \$286 million hospital in Cumberland in November. He is a fellow of the American College of Healthcare Executives. Ronan is a member of the Executive Council of Maryland Hospital Association and chairs its Health Policy Leadership Alliance. He serves on the boards of Leadership Maryland, Maryland Physicians Care, Allegany College of Maryland and the Colonial Regional Alliance, and is a founding member of the Greater Cumberland Committee.

**THE BIOTECH PIONEER**

**Martine A. Rothblatt**

Chairman/CEO  
United Therapeutics  
Montgomery County

With no biotech background, Rothblatt founded United Therapeutics in 1996 in an attempt to find a cure for her daughter's illness. She took the company public in 1999. Rothblatt started her career as a corporate lawyer and launched three successful satellite-communication companies, including Sirius Satellite Radio. She has published several books and sits on the boards of several organizations that study the use of technology to extend human life. She is a co-inventor on three of the United Therapeutics' patents.

**THE LEGAL EAGLE**

**Joel D. Rozner**

Partner  
Rifkin, Livingston, Levitan & Silver  
Anne Arundel/Prince George's  
Counties

A perennial top earner among lobbyists in Annapolis, Rozner has been with Rifkin, Livingston, Levitan & Silver since 1991, leaving briefly from 1991-1994. He claimed the top spot for the six months ending in April 2009. A former insurance claims representative, Rozner maintains an active personal injury practice. He operates primarily in Annapolis and Prince George's County. Previously, he served as chief of staff to former

county executive Parris N. Glendening and as people's zoning counsel for Prince George's County for seven years.

**THE VACCINE TRAILBLAZER**

**Jerald C. Sadoff**

President/CEO  
Aeres Global TB Vaccine Foundation  
Montgomery County

Sadoff has spent three decades developing vaccines for dozens of diseases—from chicken pox to malaria. Before joining Aeres Global TB Vaccine Foundation in 2003, the physician ran Merck's vaccine development program. He also worked in the Division of Communicable Diseases and Immunology at the Walter Reed Army Institute of Research, attaining the rank of colonel in the U.S. Medical Corps. Sadoff has served on more than 20 task forces, initiatives, and advisory boards and has authored about 300 articles, book chapters and abstracts.

**THE FAMILY FIRM CHAIR**

**B. Francis Saul, II**

Chairman/CEO  
B.F. Saul Company  
Montgomery County

A fixture in the mortgage-finance, commercial real estate, insurance, and property development and management sectors, Saul has been chairman of this family firm for 41 years. It was Saul who started Chevy Chase Bank, which was sold to

Capital One last year. Saul's company still owns and manages 18 hotels and manages nearly 50 shopping centers. A community philanthropist, Saul and his bank contributed \$20 million to refurbish and expand Byrd Stadium at the University of Maryland, College Park.

**THE LAND-USE LAWYER**

**William M. Shipp**

Principal  
O'Malley, Miles, Nylen & Gilmore, P.A.  
Prince George's County

Known for his expertise in land-use and zoning law, Shipp represents clients before the Maryland-National Capital Park & Planning Commission and numerous agencies in Prince George's County. As a past chairman of the Prince George's County Historic Preservation Commission, he is uniquely qualified in the practice of historic preservation law. Shipp is accredited by the U.S. Green Building Council as a LEED Accredited Professional. He is particularly skilled in implementing strategies designed to achieve developers' mixed-use and transit-oriented project goals.

**THE REAL ESTATE LAWYER**

**Larry Shulman**

Founding Partner  
Shulman Rogers  
Montgomery County

A nationally recognized commercial real estate and leasing expert, Shulman was one of the principal architects of the project to replace the old Rockville Mall with a 1.2 million-square-foot office, retail and entertainment complex. He has invested his creativity and vision in identifying and meeting the needs of the community, especially in the area of education. Since 1975, Shulman has helped found five nonprofit education foundations to involve various segments of the business community in the Montgomery County Public Schools.



**THE ELECTRIC EXEC**

**Austin J. Slater, Jr.**

**President/CEO**

Southern Maryland Electric Cooperative (SMECO)  
Charles County

Slater runs one of the 10 largest electric distribution cooperatives in the nation, with nearly 150,000 members in southern Prince George's County, Charles and St. Mary's counties, and a large portion of Calvert County. The utility has been recognized by J.D. Power and Associates for offering award-winning service. Slater is chair of the Maryland Chamber of Commerce and sits on the boards of the College of Southern Maryland—from which he received an associate's degree—and Community Bank of Tri-County.

**THE AERONAUTICS ADMINISTRATOR**

**Robert J. Stevens**

**Chairman/CEO**

Lockheed Martin Corporation  
Montgomery County

Stevens' career spans more than three decades and includes experience in program management, finance, manufacturing and operations. He joined Lockheed Martin in 1993, becoming the company's chief financial officer six years later. He has climbed steadily up the leadership ranks and, in August 2004, was named CEO. He became chairman eight months later. He is lead director of the Monsanto Company and on the executive committee of the Aerospace Industries Association's Board of Governors. He is a fellow in several aeronautics associations.

**THE LEADERSHIP LIAISON**

**W. Chris Stewart**

**Executive Director**

Leadership Prince George's

**President/CEO**

Educational Dimensions, Inc.  
Prince George's County

Education—of both children and adults—has been the career focus of

this former Washington, D.C., classroom teacher. Today, through Educational Dimensions, she serves as an educational consultant and trainer. At Leadership Prince George's, Stewart helps working adults improve their leadership skills, expand their professional networks, and positively impact other county residents. She is a 1997 graduate of the program. She has served as a member of the Prince George's County Educational Foundation and national president for Continental Societies, Incorporated.

**THE LEGISLATOR TURNED LOBBYIST**

**Casper Taylor, Jr.**

**Government Relations Consultant**

Alexander & Cleaver  
Allegany County

Taylor returned to private practice in 2003 after serving in the Maryland House of Delegates for 28 years. He was the first speaker of the House from Western Maryland in a century, and his nine-year tenure as speaker is the longest in Maryland history. Taylor helped create TEDCO to promote technology transfer and commercialization within the state. He spearheaded efforts to reduce Maryland's personal income tax. He has been a member of the Allegany County Chamber of Commerce, Greater Cumberland Committee, and Maryland Heritage Tourism Authority.

**THE CONGRESSIONAL STAR**

**Chris Van Hollen**

**Congressman**

U.S. House of Representatives  
Montgomery County

Elected in 2002, Van Hollen is known as an active and effective member of Congress. He serves as assistant to the speaker of the House of Representatives and is chairman of the Democratic Congressional Campaign Committee. Van Hollen sits on the House Committee on Ways and Means. He's been recog-

**THE AERONAUTICS ADMINISTRATOR**



**Robert J. Stevens**

**THE LEADERSHIP LIAISON**



**W. Chris Stewart**

**THE TECH EXEC**



**Renee M. Winsky**

See page 18

**THE PHARMACEUTICAL OFFICIAL**



**Tony Zook**

See page 18



*Safe, Sound and Still Lending*

Five Star "Superior" Rating - *Bauer Financial*

**Personal Accounts**

**Business Accounts**

**Mortgages**

**Commercial Loans**

*Building Lasting Relationships for Nearly 150 Years*

**Call Kathleen Mayer today!**

**301-591-2700**

[www.obabank.com](http://www.obabank.com)



nized for his leadership in education, foreign policy, the environment and health care. Van Hollen served 12 years in the Maryland General Assembly and was a senior legislative advisor to then-Governor William Donald Schaefer.

#### THE DEPUTY MAJORITY WHIP

### Michael L. Vaughn

Delegate, District 24  
Maryland General Assembly  
Prince George's County

This former investment advisor for Merrill Lynch, Dean Witter and Fidelity Investment was elected to the House of Delegates in 2002. Vaughn is a member of the Economic Matters Committee and has served as deputy majority whip since 2006. He is vice chair of the Prince George's County House delegation. He sits on the Governor's Commission on Minority Business Enterprise Reform and the board of the county's Economic Development Corporation. He is president of the Legislative Black Caucus' Foundation.

#### THE SOCIAL SERVICE SUPERVISOR

### Rebecca Wagner

Executive Director  
Interfaith Works  
Montgomery County

Known for her indomitable can-do spirit, Wagner leads a nonprofit that coordinates the social services of 165 member congregations of all faiths, plus some 7,000 volunteers. In her 10 years at Interfaith Works, she has grown the annual budget from \$800,000 to \$4.5 million, and the number of programs from five to 10. As an At-Large candidate for the Montgomery County Council, Wagner is drawing on her experience as a key staff member in Montgomery County for U.S. Senator Paul Sarbanes.

#### THE FOOTBALL PLAYER TURNED POLITICIAN

### Jay Walker

Delegate, District 26  
Maryland General Assembly  
Prince George's County

This former NFL quarterback for the Patriots and the Vikings joined the House of Delegates in 2007. Walker sits on the Ways and Means Committee and the board of the Economic Development Corporation of Prince George's County. He is president of Walker Financial Services and serves as a sports analyst for ESPN. He founded the Sky Walker Flight School Football Camp in 1998 to provide free skills training to youth ages 14-18. Walker was inducted into the Howard University Athletics Hall of Fame in 2005.

#### THE BIOTECH EXEC

### H. Thomas Watkins

President/CEO  
Human Genome Sciences, Inc. (HGS)  
Montgomery County

Having come to HGS in 2004 as CEO and a director, Watkins was named president a year later. He chairs the Maryland Life Sciences Advisory Board, which issued a detailed plan for the BioMaryland 2020 initiative last year. He was named the 2009 Business Leader of the Year by the Montgomery County Chamber of Commerce. He is a member of the Board of Directors of Vanda Pharmaceuticals, Inc., the Biotechnology Industry Organization, the U.S. Chamber of Commerce and the National Symphony Orchestra.

#### THE SUPER SUPERINTENDENT

### Jerry D. Weast

Superintendent  
Montgomery County Public Schools  
Montgomery County

Weast has led the nation's 16th largest—and Maryland's largest and

most diverse—public school system since 1999. He was named Superintendent of the Year for Maryland in 2003, and North Carolina in 1999, and was one of four finalists for National Superintendent of the Year in 2004. Weast is a trustee for the Committee for Economic Development and a founding member of the Montgomery County Roundtable for Education. He sits on the Board of Advisors for The Universities at Shady Grove.

#### THE MAYOR'S RIGHT-HAND MAN

### Richard B. Weldon, Jr.

Executive Assistant  
Office of the Mayor of the City of  
Frederick  
Frederick County

A former member of the House of Delegates, Weldon resigned his seat, as well as his post as executive director of the United Way of Frederick County, in December to join Frederick Mayor Randy McClement's staff. He had served as a delegate since 2003, representing District 3B. Weldon's responsibilities include the Office of Economic Development, Weinberg Center for the Arts, Frederick Municipal Airport, Frederick Community Action Agency and various construction projects. He is also a U.S. Navy veteran.

#### THE TECH EXEC

### Renee M. Winsky

CEO  
Tech Council of Maryland  
Montgomery County

Winsky joined the Tech Council in September after serving as president and executive director of TEDCO, an organization established by the Maryland General Assembly to promote economic advancement through the development, transfer and commercialization of technology.

Her 23 years of professional management experience includes positions with the Information Technology Association of America, National League of Cities and National Association of Telecommunications Officers and Advisors. Winsky serves as a board member of the Chesapeake Innovation Center and the UMBC Research Park Corporation.

#### THE PHARMACEUTICAL OFFICIAL

### Tony Zook

Chief Executive Officer,  
North America  
Executive Vice-President,  
Global Marketing  
AstraZeneca  
Montgomery County

Zook directs AstraZeneca's largest market—the United States and Canada—and heads the firm's global marketing division. He served as president of MedImmune, AstraZeneca's wholly owned biologics unit in Gaithersburg, until February. He remains responsible for the unit as a member of AstraZeneca's senior executive team. Zook has been with the company since 1997, but began his pharmaceutical career in 1983 at Berlex Laboratories. He sits on the board of the Healthcare Leadership Council.

Register for



[www.gazette.net/25CEO](http://www.gazette.net/25CEO)



**SINGLE STORE OPPORTUNITIES AVAILABLE**

**MARYLAND • WASHINGTON DC • VIRGINIA**  
**START THINKIN' DUNKIN'**

Become part of a world class brand with over 6,300 restaurants in 34 states nationwide. Dunkin' Donuts continues to expand with single and multi-unit opportunities and no minimum unit requirements. A variety of real estate concepts are available including free-standing and traditional in-line restaurants. **You Kin' Do It.**

**RANKED #1** in Customer Loyalty in the  
Coffee and Donut category for the fourth consecutive year.\*


**RANKED #1** in Category by Entrepreneur Magazine\*\*  
for the second consecutive year.



To see what's brewing in your area visit  
**[www.DunkinFranchising.com](http://www.DunkinFranchising.com)**  
or call our Franchising Information Line  
**781-737-3432**



Minimum financial requirements for Single Unit Development Opportunities are \$250K liquid assets and \$500K net worth. Single unit opportunities vary by market.  
\*2009 Brand Keys Customer Loyalty Engagement Index. \*\*2009 Franchise 500, Baked Goods - Misc Category. ©2010. DD IP Holder LLC. All rights reserved. Dunkin' Brands, Inc., 130 Royal St. Canton, MA 02021



Dan Schrider  
President and CEO

## The less time you spend explaining your business, the more time you can spend growing it.

Why is it every time you call your bank with a simple question, they have to ask you ten questions first? Annoying questions like “Can you spell your last name again?”

Well at Sandy Spring Bank, the kinds of questions we’ll ask are more along the lines of “So, did you hit those third quarter sales goals?” or “How’s that line of credit working out?”

That’s because unlike other banks, we’re not a revolving door. Our commercial bankers are seasoned professionals who stay with us (and you) for the long term because they really enjoy the close relationships they build with their clients. They’re strategic thinkers who work closely with you to identify opportunities for your business and help you make the most of them.



301-774-6400  
sandyspringbank.com  
Since 1868

personal | small business | commercial | wealth management | insurance